

# **Leadership Principles**

## **# 1 – *Bearing Fruit***

## Revelation 3:15-16

**“I know your deeds, that you are neither cold nor hot; I wish that you were cold or hot.**

## Revelation 3:15-16

**“So because you are lukewarm, and neither hot nor cold, I will spit you out of My mouth.”**

**1. When we bear much  
fruit we bring great glory  
and pleasure to God.**

John 15:8

**“My Father is glorified  
by this, that you bear  
much fruit, and so prove  
to be My disciples.”**

**2. Most Christians don't  
bear very much fruit  
during their life.**

John 15:2

**“Every branch in Me that does not bear fruit, He takes away; and every branch that bears fruit, He prunes it so that it may bear more fruit.”**

## Matthew 3:10

**“The axe is already laid at the root of the trees; therefore every tree that does not bear good fruit is cut down and thrown into the fire.**

## Matthew 21:19

**Seeing a lone fig tree by  
the road, He came to it  
and found nothing on it  
except leaves only;**

Matthew 21:19

**And He said to it, “No longer shall there ever be any fruit from you.”  
And at once the fig tree withered.**

## Luke 13:7-9

**“And he said to the vineyard-keeper, ‘Behold, for three years I have come looking for fruit on this fig tree without finding any. ‘Cut it down! Why does it even use up the ground?’**

## Luke 13:7-9

**“And he answered and said to him, ‘Let it alone, sir, for this year too, until I dig around it and put in fertilizer; and if it bears fruit next year, fine; but if not, cut it down.’”**

**3. A key requirement to bear much fruit is the desire to want to.**

## Psalm 20:4

**May He grant you your  
heart's desire and fulfill  
all your counsel!**

## Psalm 21:2

**You have given him his  
heart's desire, and You  
have not withheld the  
request of his lips.**

## Psalm 37:4

**Delight yourself in the  
Lord; and He will give  
you the desires of your  
heart.**

**4. The pressures and failures of life tend to squash the desire to do something great for God out of our life.**

**5. Those who really want to do something great for God and bear much fruit are hot, on fire, full of passion.**

## Revelation 3:15-16

**“I know your deeds, that you are neither cold nor hot; I wish that you were cold or hot.**

## Revelation 3:15-16

**“So because you are lukewarm, and neither hot or cold, I will spit you out of My mouth.”**

**6. Those who are more interested in just getting by and being comfortable are lukewarm.**

**7. We all are  
accountable to God to  
see to it that our fire  
gets lit.**

## Revelation 3:15-16

**“I know your deeds, that you are neither cold nor hot; I wish that you were cold or hot.**

## Revelation 3:15-16

**“So because you are lukewarm, and neither hot or cold, I will spit you out of My mouth.”**

**8. There is no such  
thing as a self-motivated  
person.**

## 1 Corinthians 12:20-21

**But now there are many members, but one body. And the eye cannot say to the hand, “I have no need of you”; or again the head to the feet, “I have no need of you.”**

**9. We all are motivated  
by others. We all are  
encouraged by others.  
Someone else must light  
our fire.**

## Acts 11:23

**Then when he arrived and witnessed the grace of God, he rejoiced and began to encourage them all with resolute heart to remain true to the Lord.**

## 1 Thessalonians 3:2

**And we sent Timothy, our brother and God's fellow worker in the gospel of Christ, to strengthen and encourage you as to your faith.**

## 1 Thessalonians 5:11

**Therefore encourage  
one another and build  
up one another, just as  
you also are doing.**

## 1 Thessalonians 5:14

**We urge you, brethren,  
admonish the unruly,  
encourage the  
fainthearted, help the  
weak, be patient with  
everyone.**

## Hebrews 3:13

**But encourage one another day after day, as long as it is still called “Today,” so that none of you will be hardened by the deceitfulness of sin.**

## Hebrews 10:24-25

**And let us consider how to stimulate one another to love and good deeds, not forsaking our own assembling together, as is the habit of some,**

## Hebrews 10:24-25

**But encouraging one another; and all the more as you see the day drawing near.**

## 1 Thessalonians 2:11

**Just as you know how  
we were exhorting and  
encouraging and  
imploring each one of  
you as a father would his  
own children.**

**10. The biggest problem  
that lukewarm believers  
have is their pride.**

## 1 Peter 5:5

**You younger men,  
likewise, be subject to  
your elders; and all of  
you, clothe yourselves  
with humility toward one  
another,**

## 1 Peter 5:5

**For God is opposed to  
the proud, but gives  
grace to the humble.**

# **Leadership Principles**

## **#2 - Passion**

# Proverbs 27:17

**As iron sharpens iron,  
so one man sharpens  
another.**

**1. Passion and fire  
are common  
denominators in those  
who bear much fruit  
during their life.**

**2. Those that learn how to build a big, rip roaring fire in their soul, and have learned the skill of tending that fire, bear much fruit.**

**3. Faithfully practicing  
the basic disciplines of  
the Christian life is  
critically important to  
being hot and not  
lukewarm.**

**4. Listen to  
motivational speakers  
in person and on CDs.**

**5. Read lots of good  
books.**

**6. Write challenging  
goals and pursue  
them diligently.**

**7. Pray every day and  
ask God for passion.**

**8. Examine your life  
daily and confess all  
hints of apathy as sin.**

**9. Exercise 20  
minutes each day  
religiously.**

**10. Discover and  
develop a hobby that  
you enjoy.**

11. Get plenty of rest.

**12. Work super hard  
on your marriage and  
spend time with your  
wife.**

**13. Discover other  
men who motivate you  
and develop  
friendships with them.**

**14. Always be in a formal accountability group with other men and work hard to make it a good group.**

# **Leadership Principles**

## **# 3 “Endurance”**

## Hebrews 12:1

**Therefore, since we have so great a cloud of witnesses surrounding us, let us also lay aside every encumbrance and the sin which so easily entangles us, and let us run with endurance the race that is set before us.**

**1. God's will is that  
we bear much fruit  
and more fruit all of  
our lives as His  
disciples.**

John 15:1-8

**“I am the true vine,  
and My Father is the  
vinedresser. Every  
branch in Me that  
does not bear fruit, He  
takes away;**

## John 15:1-8

**“And every branch that bears fruit, He prunes it so that it may bear more fruit. You are already clean because of the word which I have spoken to you.**

## John 15:1-8

**“Abide in Me, and I in you. As the branch cannot bear fruit of itself unless it abides in the vine, so neither can you unless you abide in Me.**

## John 15:1-8

**“I am the vine, you are the branches; he who abides in Me and I in him, he bears much fruit, for apart from Me you can do nothing.**

## John 15:1-8

**“If anyone does not abide in Me, he is thrown away as a branch and dries up; and they gather them, and cast them into the fire and they are burned.**

John 15:1-8

**“If you abide in Me,  
and My words abide in  
you, ask whatever you  
wish, and it will be  
done for you.**

John 15:1-8

**“My Father is glorified  
by this, that you bear  
much fruit, and so  
prove to be My  
disciples.”**

Psalm 92:14

**They will still yield  
fruit in old age; they  
shall be full of sap and  
very green.**

**2. The fact is that we should bear more and more fruit as we get older because we should be getting wiser and more experienced.**

Proverbs 3:13-23

**How blessed is the  
man who finds  
wisdom and the man  
who gains  
understanding.**

## Proverbs 3:13-23

**For her profit is better than  
the profit of silver and her  
gain better than fine gold.  
She is more precious than  
jewels; and nothing you  
desire compares with her.**

## Proverbs 3:13-23

**Long life is in her right hand; in her left hand are riches and honor. Her ways are pleasant ways and all her paths are peace.**

## Proverbs 3:13-23

**She is a tree of life to those who take hold of her, and happy are all who hold her fast.**

## Proverbs 3:13-23

**The Lord by wisdom  
founded the earth, by  
understanding He  
established the heavens.  
By His knowledge the deeps  
were broken up and the  
skies drip with dew.**

## Proverbs 3:13-23

**My son let them not  
vanish from your sight;  
keep sound wisdom and  
discretion, so they will be  
life to your soul and  
adornment to your neck.**

## Proverbs 3:13-23

**Then you will walk in  
your way securely and  
your foot will not  
stumble.**

**3. The reason most don't bear much fruit is because they get weary and tired and discouraged and give up.**

## Galatians 6:9

**Let us not lose heart  
in doing good, for in  
due time we will reap  
if we do not grow  
weary.**

## 2 Thessalonians 3:13

**But as for you,  
brethren, do not grow  
weary of doing good.**

## 1 Corinthians 15:58

**Therefore, my beloved  
brethren, be steadfast,  
immovable, always  
abounding in the work of  
the Lord, knowing that  
your toil is not in vain in  
the Lord.**

## Hebrews 12:1-3

**Therefore, since we have so great a cloud of witnesses surrounding us, let us also lay aside every encumbrance and the sin which so easily entangles us,**

## Hebrews 12:1-3

**And let us run with  
endurance the race  
that is set before us,  
fixing our eyes on  
Jesus, the author and  
perfector of faith,**

## Hebrews 12:1-3

**Who for the joy set  
before Him endured the  
cross, despising the  
shame, and has sat down  
at the right hand of the  
throne of God.**

## Hebrews 12:1-3

**For consider Him who has endured such hostility by sinners against Himself, so that you will not grow weary and lose heart.**

## Hebrews 10:35-39

**Therefore, do not  
throw away your  
confidence, which has  
a great reward.**

## Hebrews 10:35-39

**For you have need of  
endurance, so that  
when you have done  
the will of God, you  
may receive what was  
promised.**

## Hebrews 10:35-39

**For yet in a very little while,  
He who is coming will  
come, and will not delay.  
But My righteous one shall  
live by faith; and if he  
shrinks back, My soul has  
no pleasure in him.**

## Hebrews 10:35-39

**But we are not of those who shrink back to destruction, but of those who have faith to the preserving of the soul.**

4. Toughness of spirit is an attitude that must be developed if we are going to be those who bear much and more fruit for God.

Jeremiah 12:5

**“If you have run with  
footmen and they  
have tired you out,  
then how can you  
compete with horses?”**

## Jeremiah 12:5

**“If you fall down in a land of peace, how will you do in the thicket of the Jordan?”**

## 2 Samuel 23:9-10

**And after him was Eleazar  
the son of Dodo the Ahohite,  
one of three mighty men  
with David when they defied  
the Philistines who were  
gathered there to battle and  
the men of Israel had  
withdrawn.**

## 2 Samuel 23:9-10

**He arose and struck the Philistines until his hand was weary and clung to the sword, and the Lord brought about a great victory that day; and the people returned after him only to strip the slain.**

**5. A key aspect of friendship and accountability is encouragement to persevere.**

## Hebrews 10:24-25

**And let us consider how to stimulate one another to love and good deeds, not forsaking our own assembling together, as is the habit of some,**

## Hebrews 10:24-25

**But encouraging one another; and all the more as you see the day drawing near.**

## Ecclesiastes 4:12

**And if one can  
overpower him who is  
alone, two can resist  
him. A cord of three  
strands is not quickly  
torn apart.**

**6. A major requirement to run the race with endurance is being faithful to the basic disciplines of the Christian life.**

## Psalm 1:2-3

**But his delight is in  
the law of the Lord,  
and in His law he  
meditates day and  
night.**

## Psalm 1:2-3

**He will be like a tree firmly  
planted by streams of  
water, which yields its fruit  
in its season and its leaf  
does not wither; and in  
whatever he does, he  
prosper.**

## Hebrews 4:16

**Therefore let us draw near with confidence to the throne of grace, so that we may receive mercy and find grace to help in time of need.**

Isaiah 40:31

**Yet those who wait for  
the Lord will gain new  
strength; they will  
mount up with wings  
like eagles,**

Isaiah 40:31

**They will run and not  
get tired, they will  
walk and not become  
weary.**

# Leadership Principles

## #4 *Basic Disciplines*

## 1 Timothy 4:7-8

**Discipline yourself for the purpose of godliness; for bodily discipline is only of little profit, but godliness is profitable for all things, since it holds promise for the present life and also for the life to come.**

**1. Systematically read  
your Bible every day.  
Make a specific Bible  
reading goal every year  
and keep track of your  
reading.**

**2. Memorize and meditate on key Bible verses with a clear plan of review. Make a goal and keep records.**

**3. Have a daily  
personal prayer time  
that is a habit.**

**4. Be faithful to the  
corporate prayer  
ministry at your  
church.**

**5. Pray with your wife  
at least several times  
every week.**

**6. Always be reading in  
good books.**

**Be a wisdom seeker.**

**Be a lifelong learner.**

**Make this a yearly goal  
and keep good  
records.**

**7. At least weekly spend  
some time examining  
your own life looking for  
blind spots and character  
flaws. Use all conflicts as  
motivation to look at  
yourself.**

8. Confess all known  
sins every day.

**9. Develop the  
personal ritual of  
presenting yourself to  
God every morning  
declaring Him to be  
Lord of your life.**

**10. Write personal  
goals and review them  
at least weekly.**

# Leadership Principles

## **# 5 *Self-Awareness***

Memory Verse: Proverbs 20:27

**The spirit of man is the  
lamp of the Lord,  
searching all the  
innermost parts of his  
being.**

**1. Lack of self-  
awareness is the  
No. 1 obstacle to  
getting along with  
people.**

**2. The more we lack  
self-awareness the  
more we will offend  
other people.**

**3. A condition of our  
flesh is that we easily  
see the flaws in others  
but don't see them in  
ourselves.**

4. We also tend to exaggerate the flaws of others and minimize them in ourselves without even realizing it.

**5. Because of our own selfishness we are prone to share the flaws we see in others as a way to feel better about ourselves.**

**6. The most important capability for leaders to develop is self-awareness.**

**7. When we find the courage to look at ourselves without allowing the filters of self-protection to blind us, we can grow very rapidly.**

**8. As leaders, we need mirrors in the form of people in our life who can see us accurately.**

**9. We are often afraid to  
hear the truth about  
ourselves.**

10. We all tend to naively think that others don't see our flaws and weaknesses.

**11. The fact is, others  
tend to see us more  
accurately than we see  
ourselves.**

**12. We need to be wise  
in whom we invite into  
our inner circle of  
people who can speak  
honestly into our lives.**

**13. We need to learn  
how to activate and  
develop the reflective  
mind within us.**

**14. We need to develop the skill and habit of replaying situations in our mind and see ourselves from a third person perspective.**

**15. Through our thoughts we can replay the virtual video of our words and actions and figure out how to do better.**

**16. Developing the discipline of journaling, where we write discoveries and insights in our behavior, is very powerful to self-coaching and seeking and finding wisdom.**

# Leadership Principle

## **# 6 *Becoming a People Person***

**1. Being a people person is not a result of a personality type or temperament, nor is it just for those who are extroverts or naturally charismatic.**

**2. A people person has learned the art and skill of getting along with almost anybody in a positive and productive way.**

## Psalm 133:1

**Behold, how good and  
how pleasant it is for  
brothers to dwell  
together in unity!**

## John 17:23

**I in them and You in Me,  
that they may be perfected  
in unity, so that the world  
may know that You sent Me,  
and loved them, even as  
You have loved Me.**

## Ephesians 4:1-3

Therefore I, the  
prisoner of the Lord,  
implore you to walk in  
a manner worthy of  
the calling with which  
you have been called,

## Ephesians 4:1-3

**With all humility and gentleness, with patience, showing tolerance for one another in love, being diligent to preserve the unity of the Spirit in the bond of peace.**

**3. It is very difficult to  
lead people who don't  
like you.**

4. A people person is  
magnetic and  
loveable.

**5. A leader who does well in relationships has grown to be genuinely interested in people because of a real growth in humility.**

## 1 Peter 5:5

**You younger men, likewise,  
be subject to your elders;  
and all of you clothe  
yourselves with humility  
toward one another, for God  
is opposed to the proud, but  
gives grace to the humble.**

## Philippians 2:3-4

**Do nothing from  
selfishness or empty  
conceit, but with humility  
of mind regard one another  
as more important than  
yourselves;**

## Philippians 2:3-4

**Do not merely look out for your own personal interests, but also for the interests of others.**

**6. A major biblical command is to honor people because God created them and gave His Son Jesus so that they could be God's son or daughter.**

## Leviticus 19:32

**“You shall rise up  
before the grayheaded  
and honor the aged,  
and you shall revere  
your God; I am the  
Lord.”**

## Ephesians 6:2-3

**Honor your father and mother (which is the first commandment with a promise), so that it may be well with you, and that you may live long on the earth.**

## 1 Timothy 5:17

**The elders who rule well  
are to be considered  
worthy of double honor,  
especially those who  
work hard at preaching  
and teaching.**

## 1 Timothy 6:1

All who are under the yoke  
as slaves are to regard  
their own masters as  
worthy of all honor so that  
the name of God and our  
doctrine will not be spoken  
against.

## 1 Peter 2:17

**Honor all people,  
love the brotherhood,  
fear God, honor the  
king.**

## 1 Peter 3:7

**You husbands in the same way, live with your wives in an understanding way, as with someone weaker, since she is a woman;**

## 1 Peter 3:7

**And show her honor  
as a fellow heir of the  
grace of life, so that  
your prayers will not  
be hindered.**

7. To honor someone is to give them worth and value by sincerely being interested in them and concerned for them.

**8. Being interested in  
people is not about  
discovering general  
information about  
them,**

But exploring what drives their lives, what makes them unique, and what has shaped them to be who they are.

9. To honor someone  
is to pay sincere  
attention to their  
words as they share.

## James 1:19

**This you know, my beloved brethren. But everyone must be quick to hear, slow to speak and slow to anger.**

**10. To honor someone is to practice basic good manners, and a primary one is to acknowledge their presence with enthusiasm.**

**Romans 16:16**

**Greet one another with  
a holy kiss. All the  
churches of Christ  
greet you.**

## 1 Corinthians 16:20

**All the brethren greet  
you. Greet one another  
with a holy kiss.**

## 1 Peter 5:14

**Greet one another with  
a kiss of love. Peace  
be to you all who are  
in Christ.**

**11. Leadership is influence. The more we honor people the more influence they will allow us to have in their life.**

# Leadership Principle

## **# 7 *Diligence***

**1. With all that is  
pulling us in the  
wrong direction it is a  
miracle that any of us  
actually amount to  
anything.**

**2. The one who wins  
the war against the  
devil, his flesh, and  
the world is an  
“overcomer”.**

## Romans 12:21

**Do not be overcome  
by evil, but overcome  
evil with good.**

## 1 John 2:14

**I have written to you,  
fathers, because you  
know Him who has  
been from the  
beginning.**

## 1 John 2:14

**I have written to you,  
young men, because  
you are strong, and  
the word of God  
abides in you, and you  
have overcome the  
evil one.**

## 1 John 5:4

**For whatever is born  
of God overcomes the  
world; and this is the  
victory that has  
overcome the world - -  
our faith.**

## Revelation 2:7

**“He who has an ear, let him hear what the Spirit says to the churches.**

**To him who overcomes, I will grant to eat of the tree of life, which is in the Paradise of God.”**

## Revelation 3:21

**“He who overcomes,  
I will grant to him to  
sit down with Me on  
My throne, as I also  
overcame and sat  
down with My Father  
on His throne.”**

**3. A key character trait that is developed and is required to be an overcomer is diligence.**

## Romans 12:11

**... not lagging behind  
in diligence, fervent in  
spirit, serving the  
Lord.**

## 2 Corinthians 8:22

**And we have sent with  
them our brother,  
whom we have often  
tested and found  
diligent in many  
things.**

## Hebrews 6:11-12

**And we desire that  
each one of you show  
the same diligence so  
as to realize the full  
assurance of hope  
until the end,**

## Hebrews 6:11-12

**That you may not be sluggish, but imitators of those who through faith and patience inherit the promises.**

## 2 Peter 3:13-14

**But according to His  
promise we are  
looking for new  
heavens and a new  
earth, in which  
righteousness dwells.**

## 2 Peter 3:13-14

**Therefore, beloved,  
since you look for  
these things, be  
diligent to be found by  
Him in peace, spotless  
and blameless.**

4. To be diligent is to  
be a hard worker.

**5. We need to work  
hard at the secular  
area of our life.**

## Ecclesiastes 9:10

**Whatever your hand finds to do, verily, do it with all your might.**

**6. We need to work  
very hard in our  
marriage and with our  
family.**

**7. We need to work  
hard at the basic  
disciplines of the  
Christian life.**

## Deuteronomy 6:5

**“And you shall love  
the Lord your God  
with all your heart and  
with all your soul and  
with all your might.”**

**8. We need to work  
hard at serving Jesus  
and doing His work.**

## Romans 16:3

**Greet Prisca and  
Aquila, my fellow  
workers in Christ  
Jesus.**

## Romans 16:6

**Greet Mary, who has  
worked hard for you.**

## Romans 16:9

**Greet Urbanus, our  
fellow worker in  
Christ, and Stachys  
my beloved.**

## Romans 16:12

**Greet Tryphaena and  
Tryphosa, workers in  
the Lord. Greet Persis  
the beloved, who has  
worked hard in the  
Lord.**

**9. If we do all of our  
work as if we were  
doing it for Jesus,  
He will give us His  
strength and  
motivation.**

## Colossians 3:22-24

**Slaves, in all things  
obey those who are  
your masters on earth,  
not with external  
service, as those who  
merely please men,**

## Colossians 3:22-24

**But with sincerity of heart, fearing the Lord.**

**Whatever you do,  
do your work heartily,  
as for the Lord rather  
than for men;**

## Colossians 3:22-24

**Knowing that from the Lord you will receive the reward of the inheritance. It is the Lord Christ whom you serve.**

## Colossians 1:29

**And for this purpose  
also I labor, striving  
according to His  
power, which mightily  
works within me.**

**10. The rewards of diligence, and the consequences of laziness are obvious all around us, and should motivate us to become a hard worker, if we pay attention.**

## Proverbs 10:4

**Poor is he who works  
with a negligent hand,  
but the hand of the  
diligent makes rich.**

## Proverbs 12:24

**The hand of the diligent will rule, but the slack hand will be put to forced labor.**

## Proverbs 12:27

**A slothful man does  
not roast his prey, but  
the precious  
possession of a man  
is diligence.**

## Proverbs 13:4

**The soul of the  
sluggard craves and  
gets nothing, but the  
soul of the diligent is  
made fat.**

## Proverbs 18:9

**He also who is slack  
in his work is brother  
to him who destroys.**

## Ecclesiastes 10:18

**Through indolence the  
rafters sag, and  
through slackness the  
house leaks.**

## Proverbs 31:27

**She looks well to the  
ways of her  
household, and does  
not eat the bread of  
idleness.**

## Proverbs 6:6-11

**Go to the ant, O sluggard,  
observe her ways and be  
wise, which, having no  
chief, officer or ruler,  
prepares her food in the  
summer, and gathers her  
provision in the harvest.**

## Proverbs 6:6-11

**How long will you lie  
down, O sluggard?  
When will you arise  
from your sleep?**

## Proverbs 6:6-11

**“A little sleep, a little slumber, a little folding of the hands to rest” - - and your poverty will come in like a vagabond, and your need like an armed man.”**

## Proverbs 24:30-34

**I passed by the field of  
the sluggard, and by  
the vineyard of the  
man lacking sense;**

## Proverbs 24:30-34

**And behold, it was completely overgrown with thistles, its surface was covered with nettles, and its stone wall was broken down.**

## Proverbs 24:30-34

**When I saw, I reflected  
upon it; I looked, and  
received instruction.**

**“A little sleep, a little  
slumber, a little folding  
of the hands to rest,”**

## Proverbs 24:30-34

**Then your poverty will  
come as a robber, and  
your want like an  
armed man.**

**11. Diligence will be a  
key issue at the  
Judgment Seat of  
Christ.**

## 2 Corinthians 5:10

For we must all appear before the judgment seat of Christ, that each one may be recompensed for his deeds in the body, according to what he has done, whether good or bad.

## 1 Corinthians 3:13-15

Each man's work will become evident; for the day will show it, because it is to be revealed with fire; and the fire itself will test the quality of each man's work.

## 1 Corinthians 3:13-15

**If any man's work  
which he has built  
upon it remains, he  
shall receive a reward.**

## 1 Corinthians 3:13-15

**If any man's work is  
burned up, he shall  
suffer loss; but he  
himself shall be  
saved, yet so as  
through fire.**

## 1 Corinthians 15:58

**Therefore, my beloved brethren, be steadfast, immovable, always abounding in the work of the Lord, knowing that your toil is not in vain in the Lord.**

## 2 Timothy 2:15

**Be diligent to present yourself approved to God as a workman who does not need to be ashamed, handling accurately the word of truth.**

**12. Diligence as a character trait is probably one of the most difficult areas for us to accurately assess in ourselves.**